

CA STATEWIDE MEDICARE EXPO 2020

AGENDA

WEDNESDAY, AUGUST 26TH

8:45 AM	OPENING MEDITATION
9:00 AM	OPENING GENERAL SESSION
9:30 AM	KEYNOTE SESSION
10:30 AM	BREAK - ORDER GRUB HUB!
10:45 AM	REGIONAL BREAKOUTS CARRIER PANEL
12:30PM	LUNCH AND GAMES WITH EXHIBITORS
1:30 PM	LEGISLATIVE UPDATE
2:30 PM	CHOOSE FROM 5 TRACKS!
5:30 PM	NETWORKING HAPPY HOUR

THURSDAY, AUGUST 27TH

8:45 AM	OPENING MEDITATION
9:00 AM	KEYNOTE SESSION
10:00 AM	REGIONAL BREAKOUTS PROVIDER PANEL
11:45 AM	BREAK - ORDER GRUB HUB!
12:00 PM	LUNCH AND GAMES WITH EXHIBITORS
1:00 PM	CLOSING KEYNOTE
2:30 PM	CHOOSE FROM 5 TRACKS!

FRIDAY, AUGUST 28TH

BONUS 3 HOUR ETHICS CE !

Separate Registration
required, all registrants will
receive an email.

AGENDA SUBJECT TO CHANGE

\$49/MEMBER
\$59/NON MEMBER IF YOU
REGISTER BY AUGUST 10
YOU ARE ELEGIBLE FOR THE
VIP PACKAGE

EVERY REGISTRATION
ENTERED INTO THE
\$1000
GRAND PRIZE DRAWING!

5 TRACKS

Medicare 101

- A, B, C's of Medicare
- Agency Structures
- Where do I start?

Growing Your Business

- Agency Growth and Hiring
- Cross Sell Opportunities
- Business Planning

Marketing and Technology

- Tools to Work Virtually
- Social Media Marketing
- How to Reach Your Clients

Carrier Certifications Product Training

- Carrier Certifications
- 2021 Plan Details
- Resources in ONE Location

Senior Resources

- Move Management
- Estate Planning Panel
- Retirement Planning



Details at www.cahu.org or your local chapter website