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Cash Basis

Desert Cities Association of Health Underwriters
Profit and Loss Standard
July 2016 through June 2017

	<u>Jul '16 - Jun '17</u>
Income	
301 — Membership Dues	1,611.48
304 — Monthly Luncheon Meeti...	8,159.33
306 — Annual Sponsorships	3,000.00
307 — Sales Symposium Income	24,865.00
350 — Interest Income	29.13
355 — Member Contruibutions	1,855.00
360 — Pala Senior Summit	<u>3,000.00</u>
Total Income	42,519.94
Expense	
404 — Monthly Luncheon Mtgs	6,324.14
407 — Sales Symposium	9,311.05
410 — Executive Director Fees	6,404.91
411 — Executive Director Office...	1,220.62
413 — Internet Expenses	1,239.60
415 — Board Expenses	465.50
416 — Insurance Expense	990.00
417 — Professional Fees	600.00
418 — Membership Promotions	100.00
420 — Legislative Activities	4,608.64
422 — Conventions	1,463.15
430 — Charitable Donations	100.00
434 — Continuing Education	1,000.00
435 — Treasurer	-10.00
440 — Credit Card Fees	<u>1,491.74</u>
Total Expense	<u>35,309.35</u>
Net Income	<u><u>7,210.59</u></u>